



Frequently Asked Questions for Exports

1) What is the Destination Control Statement?

The Destination Control Statement (DCS) is an End-Use screening and verification document created by Sheumann to process all international orders. A DCS must be completed and returned after a Quotation is issued to ensure the export items and potential End User(s) are in compliance with Export Administration Regulations.

2) Why am I being asked to complete the DCS?

Sheumann requires a completed DCS for all international shipments in accordance with its comprehensive export screening procedures established within its ISO 9001:2008 Quality Management System due to the regulations set forth by the US Department of Commerce. By providing truthful and accurate information to the End Use questions, the customer verifies that the products sold into his or her country will not be used for concerning or prohibited end uses. All distributors, resellers and End Users must provide a signature as verification for the answers to the listed questions. External parties must also be aware that US Government sanctions will be placed on companies and persons that falsify documentation to carry out prohibited activities such as the reselling or re-export of sanctioned items to embargoed countries.

3) If it is a regulation, why don't other US companies that I buy from require it?

The team at Sheumann Laser, Inc. is dedicated to the proper practice of export compliance. As a result of that dedication, we have developed a positive and professional working relationship with the US Department of Commerce and its representatives. Much like our willingness to go the extra mile for our customers, we do everything in our power to ensure that our business practices not only comply with Export Administration Regulations, but also ensure verification of End Use for international customers in the interest of full disclosure. While many companies may prefer to conform to the minimum requirements, we pride ourselves on our comprehensive review of each transaction to ensure diligence in the upholding of national security and the fulfillment of what we determine as "good business."

4) How do I complete the DCS?

As the customer, all we ask is that you check "Yes" or "No" in reply to each of the 7 questions, and to complete the company information at the bottom of the form. Please note that if you need to respond "Yes" to any of the End Uses of Concern, we need more specific End Use information to submit a License Application. If the License Application is accepted, we can continue processing your order without affecting the suggested lead time. We hope that you find the following instructions helpful:

The End User should review each of the 7 end use questions and mark the appropriate box with either a "✓" or an "X".

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Will this product sold into your country be used for the following?

1.) Military use.	<input checked="" type="checkbox"/> Yes	<input type="checkbox"/> No	 Correct
2.) Nuclear proliferation.	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	
3.) Biological weapon use.	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	
4.) Strategic arms use.	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	
5.) Aerospace use.	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	
6.) Chemical weapon use.	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	
7.) Export to 3 rd country	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	

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7.) Export to 3 rd country	<input type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	

Will this product sold into your country be used for the following?

1.) Military use.	<input checked="" type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	 Incorrect
2.) Nuclear proliferation.	<input checked="" type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	
3.) Biological weapon use.	<input checked="" type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	
4.) Strategic arms use.	<input checked="" type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	
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6.) Chemical weapon use.	<input checked="" type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	
7.) Export to 3 rd country	<input checked="" type="checkbox"/> Yes	<input checked="" type="checkbox"/> No	

Please note that if the End User is a manufacturer and intends to incorporate a Sheumann product as a component into his or her own device, the End User should select “No” for all of the End User Verification boxes.

5) If I select “Yes” for an End Use, will Sheumann still ship to me?

If the End User selects “Yes” for any of the End Uses on the DCS, Sheumann will conduct a more thorough screening of the transaction and file a License Application. If the License Application is accepted or Returned Without Action, Sheumann will be able to ship.

6) I’m a distributor. How do I complete the DCS?

Distributors, resellers and sales representatives should forward the Sheumann Destination Control Statement form to be completed by the ultimate End User/Ultimate Consignee.

If the Distributor desires to purchase a Sheumann product to add to their inventory for future use and sale, a representative from the Distributor should complete the End User information on the DCS.

7) If I am incorporating the Sheumann component into my own product (which may be exported to a 3rd country), how should I answer question 7?

Mark the “No” box with either a “✓” or an “X”. By incorporating the device into an additional system, the classification of the product changes and we would strongly encourage you to comply with your country’s Export Compliance Regulations prior to re exporting.

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8) What if I am unsure of whether or not my End Use is classified as a military application, nuclear nonproliferation, biological weapon use, strategic arms use, aerospace use, chemical weapon use or export to 3rd country?

If you have any questions about what is classified as an End Use for concern, we encourage customers to first visit the Bureau of Industry and Security website (www.bis.doc.gov) for guidance, or contact your Sales Manager at 1-508-970-0600.

9) I selected “Yes” for one (or more) of the end uses, but the End-Use is classified information. Do I need to add further detail for Sheumann to ship the product?

To export an item that is to be used for military applications, nuclear nonproliferation, biological weapon use, strategic arms use, aerospace use, chemical weapon use or export to 3rd country, Sheumann may need to submit for a License Application. In order for the Department of Commerce to review and accept a License Application, Sheumann is required to provide information regarding specific End Use of the products to be exported. For these reasons, the team at Sheumann needs a brief description or summary of the end use to continue processing the customer’s order if there is a concerned End Use. If you have any further questions or concerns regarding the description of End Use, please do not hesitate to contact your Sales Manager at 1-508-970-0600.

10) Who can complete the DCS form?

The DCS form should be completed by an Officer (i.e. Manager, VP, President, or CEO) or an authorized representative of the End User’s company.

11) I ordered multiple part numbers. Do I need to complete a DCS for each?

To ensure that the end use of each part is verified, a DCS is required for every part number sold.

12) Why do I need to complete the Banking Information?

To clear the end user through the Sanctions List set forth by the Office of Foreign Assets Control (OFAC), we ask for the banking information so that we may enter the Bank Name in the search and ensure that the associated banking institution is in good standing. **Please note that only the name of the Bank is required**, and, after processing, all DCS records are filed as confidential information.

13) I already completed a DCS this year. Why am I being asked to complete another?

In order to effectively track the connection between the Sheumann part number, the End User and the End Use, Sheumann requires a DCS for every new Sales Order. If you would prefer to send us an End Use verification statement from your own compliance office, we would be more than happy to review the document for acceptance.

Contact Us

Sheumann Laser, Inc.
45 Bartlett St, Marlborough, MA
01752 USA
www.sheumann.com
1-508-970-0600

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